Warranty Online Labor Rate Change Request Form

Submission Instructions For ASSC Dealers

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Introduction / Document Purpose

When applicable, Caterpillar reimburses dealers for warranty labor expenses. Dealers play an instrumental part in determining their rates for reimbursement, as they are required to gather data through-out the year and report their labor revenue and expenses for shop supplies and waste removal on an annual basis. The Enterprise Warranty team has created an on-line version of the "Warranty Labor Rate Change Request Form" to help dealers with the annual reporting process. This document is intended to be a "step by step" instruction guide to aid in this task.

Please note that the required documentation and information has not changed. Continue to reference Bulletin 1.05T for Labor Rate Change Request processes and procedures. This document includes instructions specific to the requirements as outlined in Bulletin 1.05T.

Entering the Warranty Administration Web Application

- 1. Using Internet Explorer 6 or 7, access the Caterpillar Intranet.
- 2. In the address bar, type in the following URL: https://warrantyadmin.cat.com.
- 3. Or, choose the "Labor Rate Look Up" link which is located in the right navigation column on the home page of the Global Warranty website at https://warranty.cat.com.

Home Help Contact	
Warranty Adminis	stration
MDLR	
Inquire Rates Create Rate Request View:Approve Rate Requests	
	Welcome to the Warranty Administration (Warranty Admin) Web Application. There are four modules depending on your level of access: • Multiple Dealer Labor Rates (MDLR) • Problemed Claims (POC) • Service Letter Allowance • Technician Assignment Groups
ρ.	Navigation through Warranty Admin can be accomplished by selecting an option on the menu at the top of the screen. The selected page will then appear in this area of the screen replacing whatever was here before.
	Warranty Admin also provides some basic support options available as links just above the menu items: Home - Help - Contact.

- 4. Use mouse to hover curser over the MDLR (Multiple Dealer Labor Rates) button. A drop down menu will appear.
- 5. Use mouse to navigate through drop down menu list, and select the "Create Rate Request" option with a left click.

A screen, similar to the one pictured on the next page will appear.

and the second s	
	ASSC Warranty Labor Rate Change Request For
	Reg ET # D Request Sorted DBNFT
*Dealer Contact Name :	Janua Banch
Dealer Contact Email	Branch, James, Kigk at som
Dealer Name	DIAMOND INTERNATIONAL
Theolog Containty	
seats (codets)	 Use commutatio to definit multiple duality codes
"Rate Type	Belest +
"Proposed Effective Date :	Hurgamod 34 Depa Nidoo
*Custency Code	Selact -
ata Range of Review	w Period
*Analysis Beg	gin Date:
*Analysis E	nd Date :
*Vehicle Reporting	ng Units : Km +
Se	ervice Hrs
Anteriopatriantal	A Developed i
Shot Maste Deep	es Cost :
Inter Walsoe LAspo	a Hezney
	Fees :
R	ecovery
*Previou	s Posted
/Advertised Lab	por Rate :
"Propose (Advertised Lab	d Posted
Reason for	Change
	(10) structure max) 19 emodelet
• indicates require	rd field(s)

Creating a Warranty Labor Rate Change Request

Dealer Contact Data

MOLR	Technician Assignment Groups	
	ASSC	Warranty Labor Rate Change Request Form
12.2		Reg D = 37 Request Status DRWT
1	Dealer Contact Name : Junice Brench	A.X.
- 13	Dealer Contact Email: Branch_Janice_K@cat.com	
	Dealer Name : DIAMOND INTERNATIONAL	

The "Dealer Contact Name," "Dealer Contact Email," and "Dealer Name" fields will automatically populate based on the user's CWS Log-In ID information.

Note: The CWS Log-In ID of the name in the "Dealer Contact Name" field has to match the CWS Log-In ID of the person submitting the form. If the CWS Log-In ID's do not match, the user will only be able to save the content as a draft. Therefore, it is important to verify that the contact

information accurately reflects the individual responsible for submitting Warranty Labor Rate Change Request Forms.

Selecting a Dealer Code

MOLR	Technician Assignment	Groups				
		ASSC	Warra	nty Lal	oor Rate Cha	ange Request Form
				Reg ID #	37 Request Status	DRAFT
*D	Sealer Contact Name :	Janice Branch	× 10			
C	Dealer Contact Email	Branch_Janice_K@cal.com				
	Dealer Name	DIAMOND INTERNATIONAL				
	*Dealer Code(s)	- Use cr	mma(a) to del	imit muttiple des	in codes	

Use mouse to place curser over desired "Dealer Code" and left click to select it. If the desired "Dealer Code" is not visible, use the up and down arrows to the right of the field to find it.

		Req ID #	Request Status	DRAFT
*Dealer Contact Name :	Janice K Branch	4 ×		
Dealer Contact Email :	Branch_Janice_K@cat.com]		
Dealer Name :	CARTER MACHINERY COMPANY	1		
*Dealer Code(s)	A00V A039	ple dealer codes		

To select more than one "Dealer Code," hold down the "Ctrl" button on the key board while using the mouse to left click on all of the desired codes. Selected codes will be highlighted in blue.

To select a list of "Dealer Codes," hold down the "Shift" button on the key board while using the mouse to left click on the code at the top of the list and left click on the code at the bottom of the list. The codes at the top and bottom of the list, and all of the codes in between will be highlighted in blue for selection.

<u>Note:</u> When selecting multiple "Dealer Codes," the same type of dealer code within the same CWS security affiliation has to be chosen. For example, an ASSC dealer could choose to add another ASSC dealer code within the same security affiliation, but should not add a Cat dealer code.

Selecting a Rate Type

To select a "Rate Type," click on the arrow key to display the drop down menu illustrated below.

*D	ealer Code(s)	A60M	4	Use comma(s) to delimit multiple dealer codes
	*Rate Type :	Select		

Use curser to navigate through the list and select the desired "Rate Type" with a left click of the mouse. Only one "Rate Type" can be selected per form entry, but it can be applied to multiple dealer codes, if they were selected correctly in the "Dealer Code" section.



Selecting a Proposed Effective Date



- Labor Rates must be updated once and only once per calendar year, even if the Labor Rate does not change. Each dealership has the option to choose a renewal date that fits in with their current business practices and processes. To select a "Proposed Effective Date," use the mouse to place curser in the open information field. This will prompt a calendar to pop up.
- 2. By default, the pop up calendar will require the user to pick a future effective date that is at least 30 days after the date the form is filled out. This is to comply with warranty policies as they are outlined in Bulletin 1.05T. Updated Labor Rates must be received by a Caterpillar Representative a minimum of 30 days before the proposed future effective date.

Selecting a Currency Code



- 1. To select a "Currency Code," click on the arrow key to the right of the "Currency Code" field to display the drop down menu.
- 2. Use curser to navigate through the list and select the appropriate currency code appropriate for the region.

Note: All information on the form from this point forward should be consistent with the currency code selected in this field.

Selecting Analysis Beginning and End Dates for Annual Review

Dealers play an instrumental part in determining their rates for reimbursement, as they are required to gather data through-out the year and report their labor revenue and expenses for shop supplies and waste removal on an annual basis. Therefore, all information in the "Data Range of Review Period" section should reflect labor revenues received and shop supply and waste removal expenses incurred throughout the year, starting with the "Analysis Begin Date" and ending with the "Analysis End Date." For additional information, please reference Bulletin 1.05T.

V-01
< NOV > < 2011 >
30 31 1 2 3 4 5
6 7 8 9 10 11 12
20 21 22 23 24 25 26
27 28 29 30 1 2 3
4 5 6 7 8 9 10 Today

The "Analysis Begin Date" should be the starting date of the reported revenue and expense data.

The "Analysis End Date" should be the ending date of the reported revenue and expense data.

*Analysis Begin Date : 2011-Nov-	-01)					
*Analysis End Date : 2012-OCT	r-31						
*Vehicle Reporting Units : Km ·	< (CT		>	<	20	12 >
Service Hrs	30	1	2	W	4	F	S
(Interdepartmental & Revenue)	7	8	9	10	11	12	13
Shop Supplies Cost :	14	15	16	17	18	19	20
Net Waste Disposal Fees	28	22	23	24	15	20	21
Net = Fees - Recovery	-4	5	6	7	8	.9	10
Fees			T	oda	y		

This example above fulfills the one year "Data Range of Review Period" requirement. All information entered in the fields that follow should reflect labor revenue received and shop supply and waste removal expenses incurred from the "Analysis Begin Date" of November 1, 2010 through the "Analysis End Date" of October 31, 2011.

The Vehicle Reporting Units Field



Use the drop down arrow to the right of the "Vehicle Reporting Units" field to choose between "Kilometers" and "Miles" as a unit of measurement for reporting data. Note that Kilometers (Km) is chosen by default, and if Miles (Mi) is the preferred unit, it will need to be selected.

The Service Hours Field

Data Range of Review Period	
*Analysis Begin Date :	2010-NOV-01
*Analysis End Date :	2011-OCT-31
*Vehicle Reporting Units :	Mi 👻
(Interdepartmental & Revenue)	10000

In the "Service Hours" field, enter the total number of labor/service hours sold interdepartmentally during the year in review. In the example above, a total of 10,000 external and internal labor hours were sold between the "Analysis Begin Date" of November 1, 2010 through the "Analysis End Date" of October 31, 2011.

Note: This field is optional, except when requesting reimbursement for shop supplies and waste disposal fees.

The Shop Supplies Cost Field



In the "Shop Supplies Cost" field, enter the total cost of shop supplies during the year in review. . In the example above, a total of \$50,000 was spent on shop supplies between the "Analysis Begin Date" of November 1, 2010 through the "Analysis End Date" of October 31, 2011.

Note: This field is optional. Those dealers who invoice for shop supplies and disposal fees, who would also like to recover a portion of these expenses, should populate this field and the fields in the "Net Waste Disposal Fees" section.

The Net Waste Disposal Fees and Recovery Fields

Data	Range of Review Period	
	*Analysis Begin Date :	2010-NOV-01
	*Analysis End Date :	2011-OCT-31
	*Vehicle Reporting Units :	Mi 👻
	Service Hrs (Interdepartmental & Revenue)	10000
	Shop Supplies Cost :	50000
1	Net Waste Disposal Fees	
	Fees :	3000
	Recovery :	0

In the "Waste Disposal Fees" section, data will be entered in two fields: the "Fees" field and the "Recovery" field. These fields are optional, as waste disposal fees and recovery revenue may not apply to every dealer.

In the "Fees" field, enter the total cost incurred for disposal fees during the year in review.

In the "Recovery" field, enter the total amount of fees recovered from customers for waste disposal, plus the total amount of revenue received from waste material sales during the year in review.

Note: In this example, a total of \$3000 was spent on waste removal, and \$0 was recovered between the "Analysis Begin Date" of November 1, 2010 through the "Analysis End Date" of October 31, 2011. The "Net = Fees – Recovery" field automatically populates when the rates are calculated.

The Previous Posted/Advertised Labor Rate Field



In the "Previous Posted/Advertised Labor Rate" field, enter the last year's proposed labor rate.

The Proposed Posted/Advertised Labor Rate Field



In the "Proposed Posted/Advertised Labor Rate" field, enter this year's proposed labor rate.

The Reason for Change Field

Data Range of Review Period	
*Analysis Begin Date :	2010-NOV-01
*Analysis End Date :	2011-OCT-31
"Vehicle Reporting Units :	Mi 🔹
Service Hrs (Interdepartmental & Revenue)	10000
Shop Supplies Cost :	50000
Net Waste Disposal Fees	
Fees	3000
Recovery :	0
*Previous Posted /Advertised Labor Rate :	110.00
*Proposed Posted /Advertised Labor Rate :	115.00
Reason for Change :	Annual requirement. +
 indicates required field(s) 	(50 characters max.) 31 remaining

In the "Reason for Change" field, enter the reason for filling out the Labor Rate Change Request Form.

Note: This is also an optional field, and it is limited to a maximum of 50 characters. Also note that the asterisks on the form indicate required fields.

Choosing a Preliminary Approver

Preliminary Appro	ver Name :		X		
Submit Request	Save Draft	Delete Draft	Calculate Rates	Return to View Screen	Print Rese

To populate the name and e-mail address of a "Preliminary Approver," click on the "magnifying glass" icon to the right of the "Preliminary Approver Name" field. Clicking this icon will pop up the "Person Lookup" tool.

Note: Information in the "Preliminary Approver Name" and "Preliminary Approver Email" fields can be erased by clicking on the "X" icon.

Using the "Person Lookup" Tool

st Name Email				okup	Person Lo
et Waganty Soarch			Email	First Name	Last Name
Search Search		Search		Warranty	Test

1. A pop up box titled, "Person Lookup" will appear.

Person	Lookup	(3	6
Last Name	First Name	Email	4	
Mills	Sharla		Search	
	Name	CUPID	EMAIL	

- 2. Enter the "Last Name" and "First Name" of the new contact person in the corresponding fields.
- 3. The "Email" field is optional. Populate this field if the "Email" address of the new contact person is known.
- 4. Click on the "Search" link.
- 5. Name(s) matching the entered search criteria information will show up at the bottom of the pop up screen. Click on the link titled "Select" to change the contact person and migrate back to the original screen.
- 6. Use the "X" button to exit out of the "Person Lookup" option and go back to the original screen.

Calculating Rates

Preliminary Appro	ver Name : Sh	arla R Mills	2 ×	
reliminary Appro	over Email : MI	LLS_SHARLA_R@)cat.com	

Once all of the information is entered in the appropriate fields, click on the "Calculate Rates" button to open a new screen with the calculated rates displayed. For more detailed information about how rates are calculated, please refer to Bulletin 1.05T.

Note: Zero will be used if the information in the "Net Waste Disposal Allowance" field shows a negative number.

		Cak	culated Rates	5				
		Rate						
	% of Previous Base Rate :	0.00						
	New Avg Realized Rate :	115.00						
it multiple dealer codes	New Shop Supplies Allowance :	3.11	Max:	3.11	Actual :	5.00	Actual %	4.30%
	New Waste Disposal Allowance :	0.30	Max :	1.50	Actual :	0.30	Actual %	0.30%
	New Sell Labor Rate :	118,41						
	New Cost Labor Rate	106.91						
	New Travel Rate :	103.50						
	New Vehicle (Mi or Km) Rate :	3.08	Unit Used :	M				

Creating, Saving, and Deleting Drafts

Minimum Requirements to Create a Draft

The highlighted areas in the picture below indicate the minimum number of fields that need to be populated before saving information in the "Warranty Labor Rate Change Request Form" as a draft.

	Warranty Labor Rate Change Request Form
	Reg ID # : Request Status : DRAFT
"Dealer Contact Name	Warranty Test
Dealer Contact Email	Branch_Janice_K@cat.com
Dealer Name	CARTER MACHINERY COMPANY,
*Dealer Code(s)	A000 → A
*Rate Type :	Select
*Proposed Effective Date	2012-JUL-31 Requires 30 Days Notice
*Currency Code :	Select.
Data Range of Review Period	
*Analysis Begin Date	2010-MAR-31
*Analysis End Date	2011-FEB-01

Creating a Draft on Behalf of Another Person

There may be cases when someone other than the individual responsible for submitting "Warranty Labor Rate Change Request Forms" is responsible for entering data in the MDLR system. For example, a Caterpillar dealer could populate the form with required information for one of their affiliated ASSC dealers.

In this case, the person entering the information will need to change the dealer contact information to the name of the person who will be submitting the form, and then save the information as a draft.

<u>Note:</u> The dealer contact name, the selected dealer code affiliation, and the CWS ID of the person logged in to the Warranty Administration system have to match to submit the form. Otherwise, only a draft can be saved.

<u>Note:</u> Approvers work the same way as the submitters. The name on the form, in the "Preliminary Approver" field has to match the CWS ID of the person logged into the Warranty Administration system to approve the request. All of this is done to satisfy SOX signature requirements.

Warran	nty La	bor Rat	e Change	Req	uest Form
		Req ID # :	Request Status :	DRAFT	
*Dealer Contact Name : Warranty Test	 × 				
Dealer Contact Email : Branch_Janice_K@cat.com					
Dealer Name : CARTER MACHINERY COMPAR	NY,				

To change dealer contact information, click on the "magnifying glass" icon to the right of the "Dealer Contact Name" field. Use the "Person Lookup" tool to change the content in the "Dealer Contact Name," "Dealer Contact Email," and "Dealer Name" fields. For information about how to use the "Person Lookup" tool, refer to page 12 of this document.

	Warranty Labor Rate Change Request Form
*Dealer Contact Name : Dealer Contact Email :	Req ID # 51 Request Status SUBMITTED

If there is a need to clear information in this field, click on the "X" icon to the right of the "Dealer Contact Name" field.

Saving a Draft

To save a draft of the "Warranty Labor Rate Change Request Form," click on the "Save Draft" button.

Preliminary Appro	ver Name : Sh	arla R Mills	٩, *			
Preliminary Appro	ver Email : M	LLS_SHARLA_R@	@cat.com			
Submit Request	Save Draft	Delete Draft	Calculate Rates	Return to View Screen	Print	Reset

Once a draft has been successfully saved, a message like the one pictured below will appear.

Home Help Contact
Warranty Administration
MDLR
Success: A draft of the request has been saved. Please make a note of the Req ID# for future reference.

Deleting a Draft

To delete a draft, click on the "Delete Draft" button at the bottom of the screen.

Preliminary Appro	ver Name : Sh	iarla R Mills	a *			
Preliminary Appro	over Email : MI	LLS_SHARLA_R@)cat.com			
Submit Pequeet	Save Draft	Delete Draft	Calculate Rates	Return to View Screen	Print	Rese

Once a draft has been successfully deleted, a message like the one pictured below will appear.

Home Help Contact	
Warranty Administrati	on
MDLR	
Success: The Draft has been successfully de	leted.

The Reset and Print Options

Preliminary Appro	ver Name : Sh	arla R Mills	۹ 🛪			
Preliminary Appro	ver Email : MI	LLS_SHARLA_R@	@cat.com			
Submit Request	Save Draft	Delete Draft	Calculate Rates	Return to View Screen	Print	Reset

The "Reset" option is available at anytime during the data entering process. Click on the "Reset" button to clear information fields or return them to the default status.

*Preliminary Appro	over Name : Sh	arla R Mills	٩,	4			
Preliminary Appro	over Email : MIL	LS_SHARLA_R@	@cat.com				
Submit Request	Save Draft	Delete Draft	Calculate Rates		Return to View Screen	Print	Reset

The "Print" option is available at any time during the data entering process and the approval process. It is also available to copy a submitted and completed form in any status. Just click on the "Print" button at the bottom of the screen to open a pop up box like the one pictured on the next page.



In the pop up box, click on the "Print" button and retrieve a hard copy of the form as it displayed on the computer screen.

<u>Note:</u> Be sure to click on the "Calculate Rates" button before printing, if you want the calculations to show in the printed copy.

Submitting the Request

*Preliminary Appro	ver Name : Sh	arla R Mills	۹ 🛪		
Preliminary Appro	ver Email : MI	LLS_SHARLA_R@	gcat.com		
Submit Request	Save Draft	Delete Draft	Calculate Rates	Return to View Screen	Print Reset

Once the "Preliminary Approver" has been chosen, and their information is populated in the appropriate fields, click on the "Submit Request" button to submit the request. Submitting the request will send an automated e-mail to the person chosen as the "Preliminary Approver."

Note: The "Dealer Contact" responsible for submitting this form must have a CWS ID assigned to the Dealer Code(s) chosen in the "Dealer Code" section of this form.

Home Help Contact	
Warranty Administrati	on
MDLR	
Success: The Labor Rate request has been a	successfully submitted. Please check your email for the Req ID and information.
	Nevrenty Lober Bets Chenne Beruset Form
	Warranty Labor Rate Change Request Form
	Req.ID # 51 Request Status SUBMITTED

Once the request has successfully been submitted, you will see a message like the one above. Notice that the request has been assigned a "Req. ID #" and a "Status." In the example above, the "Req. ID #" is "51," and the "Status" reads, "SUBMITTED." Also notice the reminder at the top of the screen to check e-mail for updates. At this time, it may also be a good idea to keep a record of the "Req. ID #."

Note: At this point in the process, the "Warranty Labor Rate Change Request Form" can no longer be changed. However, an editable duplicate of the form can be created. Refer to page 26-27 of this document to learn more about how to duplicate "Warranty Labor Rate Change Request Forms."

Possible Warning Messages Before Form Submission

It is possible to get a few warning messages before submitting the form. These particular messages won't prevent form submission, but it will provide information regarding possible mistakes in the form, which may prolong the approval process.

nunge of neview r enou		
*Analysis Begin Date :	2011-Jun-01	
*Analysis End Date : 2	2012-May-31	
*Vehicle Reporting Units :	Mi 💌	
*Straight Time Revenue (Without Shop & Disposal Costs) : *External Revenue Hrs : Service Hrs (Interdepartmental & Revenue) : Shop Supplies Cost : Net Waste Disposal Fees	Message from webpage Message from webpage New Base Rate is outside +/- 10% parameters. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please review calculation with dealer. Realized % is outside +/- 10% - Please	X
Net = Fees - Recovery	2930.00	
Recovery :	500.00	
*Previous Posted	100.00	R
*Proposed Posted /Advertised Labor Rate :	125.00	
Reason for Change :	*	

Here is a list of possible warning messages and their meanings:

New Base Rate is outside +/- 10% parameters. – This is a calculation warning regarding the "New Average Realized Rate; which is obtained by dividing the "New Average Realized Rate" by the "Previous Base Rate" or the current rate on file. Percentages were calculated to be > 110% or < 90%; which means that the rate increase/decrease is in question.

Requested effective date is less than 30 days – Effective date will be set at Warranty discretion. – This is a warning indicating that the proposed date is less than 30 days. Warranty reserves the right to adjust this date when it less than 30 days, otherwise we try to honor what is provided.

The requested effective date and the previous labor rate's effective date are in the same year. - This is a warning indicating that the proposed effective date is in conflict with an active labor rate. The user will need to verify and correct the date information fields on the form.

If you click ok, the rate will be submitted as long as there are no other errors on the page. If you cancel, you return to the draft and can make changes. At the approval levels in the process, the approvers will also see the warnings. If they click ok they are agreeing to accept the warnings.

Possible Error Messages Before Form Submission

If all of the required information is not entered correctly in the appropriate fields, pop up error messages, like the one pictured below will appear.

<u>Note:</u> The error messages in red text at the top of the screen are hard stops, and will prevent form submission until the required information is added and/or corrected.



Labor Rate Change Requests – The Approval Process

Originator of Preliminary Approver for Warranty Labor Rate Change Request Form This could be a ••• Dealer or Second Level Dealer With CWS ID tied to the Dealer Code(s) chosen on the form •••	District Manager (or Industry Rep) for Warranty Labor Rate Change Request Form
--	---

- 1. Once the "Originator" submits a request, the status changes to "SUBMITTED," and an automated e-mail from the MDLR system is sent to the "Preliminary Approver."
- 2. The "Preliminary Approver" will receive an e-mail and approve or deny the request.
 - a. If the "Preliminary Approver" approves the request, an approver from "District Manager" or "Industry Representative" level will be added to the form, and the status of the request will change to "Preliminary Approved." An automated e-mail from the MDLR system will be sent to the "District Manager" or "Industry Representative" requesting approval.
 - b. If the request is denied, an automated e-mail from the MDLR system will be sent to the "Originator" informing him/her that the request was "Preliminary Denied."
- 3. If the request was "Preliminary Approved," an e-mail notification will be sent from the MDLR system to the "District Manager" or "Industry Representative" for "District Manager Approval."
 - a. If the "District Manager" or "Industry Representative" approves the request, the status will change to "District Manager Approved," and it will be received by Enterprise Warranty.
 - b. If the request is denied, an automated e-mail from the MDLR system will be sent to the "Originator" and the "Preliminary Approver" informing them that the request was "District Manager Denied."
- 4. Enterprise Warranty will receive "District Manager Approved" "Warranty Labor Rate Change Request Forms." Once the request is approved and is entered in to the Labor Rate system, the status of the request will change to "Approved."

E-Mail Notifications

省 New 🔹 🚑 Reply 🔹 🐗 Rep	ly to All + 🗟 Forward + 📠 + Þ + 🎁 More + 没 🧿 + 📿 +			E Show
🖾 🛿 Who	▶ Subject	Date	Size	Ø P
MILLS_SHARLA_R	Labor Rate Request# 51 has been DENIED.	06/12/2012 09:04 AM		2K
Patterson_Sally_A	Labor Rate Request# 51 needs your Approval.	06/12/2012 08:35 AM		2K

The picture above is screen shot of an approver's in-box with a number of automated e-mail notifications from the MDLR system. Note that in the subject line, there is a reference to the "Labor Rate Request Number," as well as the "Status."

	Labor Rate Request# 51 needs your Approval. Patterson_Sally_A to: MILLS_SHARLA_R C: Paterson_Sally_A Branch_Janice_K	06/12/2012 08:35 AM <u>Hide Details</u>
From:	Patterson_Sally_A@cat.com	
Cor	MILLS_SHARLA_R@cat.com Rranch laning K@cat.com	
Caterpillar: Confider	tial Green Retain Until: 07/12/2012	
Labor Rat Please g	e Request #51 was Preliminary approved on Tue Jun 12 08:35:05 CDT 2012. o to <u>https://warrantyAdmin.cat.com</u> to approve or deny the request within the next 7 days.	

In the example above, "Labor Rate Request #51" was approved by the "Preliminary Approver." It is now ready for "District Manager Approval." The approving manager can use the link in the e-mail to go directly to the MDLR system.

How to Approve a Labor Rate Change Request Form

Entering the Application

Home Help Contact	
Warranty Admini	stration
vianancy / tarinin	citation
MDLR	
Inquire Rates	
View/Approve Rate Requests	
	Welcome to the Warranty Administration (Warranty Admin) Web Application.
	There are four modules depending on your level of access:
	Multiple Dealer Labor Rates (MDLR) ProDefined Claims (RDC)
	Service Letter Allowance
	Technician Assignment Groups
	Navigation through Warranty Admin can be accomplished by selecting an option on the menu at the top of the screen.
Þ	The selected page will then appear in this area of the screen replacing whatever was here before.
	Warranty Admin also provides some basic support options available as links just above the menu items: Home - Help - Contact.

- 1. Use mouse to hover curser over the MDLR (Multiple Dealer Labor Rates) button. A drop down menu will appear.
- 2. Use mouse to navigate through drop down menu list, and select the "View/Approve Rate Request" option with a left click.

A screen, similar to the one below, will appear. Note that this screen is from the Dealer's view. This view is different for Caterpillar employees, as the "Dealer Code" box is a data entry box instead of a drop down box.

Warranty	Administration			W
MDLR				
				_
	Labor Ra	te Change Request	- View/Approve Reques	ts
Request ID :	Dealer Code : D100 A	te Change Request	- View/Approve Reques Request Status : Select	ts.
Request ID :	Dealer Code : D100 A E	te Change Request	C - View/Approve Request Request Status : Select	its

Searching for a Request

Warranty Adm	inistrat	ion						Welcon			
Request ID : Dec	Labo	r Rate C	Change R	Request	- View/A	approve	Reques	sts			
Search Requests Reset	[A0]	9 •	Lab <mark>or I</mark>	Rate Cha	nge Requ	est - Viev	v/Approv	/e Reques	sts		
	Request ID : [Des ts Reset	aler Code : D100 A003 A00V A039	Business Typ	pe : [ALL		Request St	ntus ; Select	3		
	4 results found,	displaying 1 to 4			Ĩ	ν	1	1	r	At 44 Diret Free	Hear Last
	Action View View and Update View	Request ID 46 49 50 51	Dealer Code(s) 0107.0102.0105.++ 0100 0100 0100	Request Status + DIST MGR APRV DRAFT SUBHITTED SUBHITTED	Originator Name Warranty Test Maric Salvar Warranty Test Warranty Test	Originator Date 2012-06-07 2012-06-07 2012-06-08 2012-06-08	Prelim Name Sally Patterson Sally Patterson Sally Patterson	Prelim Approved 2012-06-07 0001-01-01 0001-01-01 0001-01-01	Dist Hyr Name Ben Nerman	Dist Mgr Approved 2012-06-07 0001-01-01 0001-01-01 0001-01-01	Warras

As shown in the picture above, if the user clicks on the "Search Requests" button at the bottom of the screen, all of the "Labor Rate Change Request Forms" affiliated with the user's "CWS Log-In ID" will appear.

				Labo	r Rate Ch	nange Re	equest - V	iew/Appi	rove Re	quests	
Reque	st ID :	Dealer Code	Bus A000 A000 A039	iness Type : ALL		Re	equest Status : Sি	ilect 👱]		
Sear	ch Requests	Reset									
19 resa	Its found, displ	laying 1 to 19			11	16		r:	ide de First Prev	Heat Last 25	Filter Clear
9 resu	lts found, displ Request ID	laying 1 to 19 Dealer Code(s)	Request Status	Originator Name	Originator Date	Prelim Name	Prelim Approved	Dist Mgr Name	NK K First Prev	Hear Last 25	Filter Clear
9 resa	lts found, displ Request ID 46	Dealer Code(s)	ttequest Status APRV	Originator Name Warranty Test	Originator Date	Prelim Name Selly Patterson	Prelim Approved	Dist Mgr Name Ben Nexman	No. 44 First Prev Dist Mgr Approved 2012-06-07	Warranty Name	Fitter Clear Warranty Approved 2012-06-14
9 resu	lts found, displ Request ID 46 49	Bealer Code(s) D107,D102,D103,+++ D109	Request Status APRV DRAFT	Originator Name Warranty Test Mark Seiver	Originator Date 2012-08-07 2012-06-07	Prelim Name Sally Patterson	Prelim Approved 2012-06-07 0001-01-01	Dist Mgr Name Ben Nerman	No. 44 First Prev Dist Mgr Approved 2012-06-07 0001-01-01	Neer Lart 25 (a) Warranty Name Janke Branch	Filter Clear Warranty Approved 2012-06-14 0001-03-01
9 resu	Its found, displ Request ID 46 49 30	Dealer Code(s) 0107.0102.0103.*** 0100	<mark>Kequest Status</mark> APAv DRAFT PREDITAPRY	Driginator Name Warranty Test Mark Selver Warranty Test	Originator Date 2012-06-07 2012-06-07 2012-08-08	Prelim Name Sally Patterson Sally Patterson	Prelim Approved 2012-06-07 0001-01-01 2012-06-14	Dist Mgr Name Ben Nerman Ben Nerman	Dist Mgr Approved 2012-06-07 0001-01-01 0001-01-01	New Law Warranty Name Janke Branch	Filter Chear Warranty Approved 2012-06-14 0001-01-01 0001-01-01

This screen is a great tool to use to get an overall glimpse of the status of every "Change Request Form" in the system affiliated with the user's "CWS Log-In ID." At a single glance, the user can see the current "Request Status," the "Request ID Numbers," the "Originator's Name," the assigned "Approvers," and the next "Action" required and the party responsible for completing it.

Note: This screen can also be accessed from the MDLR "Create A Request" option, after clicking on the "Return to View Screen" button.

Preliminary Appro	ver Name : Sh	arla R Mills	R 🕺			
^o reliminary Appro	over Email : M	LLS_SHARLA_R@	gcat.com			
Cubmit Dequast	Save Draft	Delete Draft	Calculate Rates	Paturn to View Screen	Drint	Decet

Refining the Search

Specific "Labor Rate Change Request Forms" can be found with more refined searches.

Varranty Administrat	tion		Welcome Sharla Mills - Tuesday, June 12, 2012
MOLR Technician Assignment Groups			
L	abor Rate Change Requ	lest - View/Approve Requ	lests
-			
1			
quest ID : 🔄 Dealer Code : 🗌	Business Type : ALL	• Request Status : Select	
squest ID : 51 Dealer Code : Search Requests	Business Type : ALL	Request Status : Select	
squest ID : 51 Beatch Requests	Business Type : ALL	- Request Status : Select	•

For example, to find "Labor Rate Request #51" referenced in the e-mail notification above:

- 1. Enter "51" in the "Request ID" field.
- 2. Click on the "Search Results" button.

		Labo	or Rate Ci	lange Rec	quest - vi	ew/Appro	ve Reque	SIS			
Request ID : 5	ts Reset	ller Code :	Business Type	ALL		Request Status	Select	•			
results found, (displaying 1 to 1		1	1	1	1	1	1	iiii ii Fina Po	v Next Last 25	Filter
results found, (displaying 1 to 1 Request ID	Dealer Code(s)	Request Status	Originator Name	Originator Date	Prelim Name	Prelim Approved	Dist Mgr Name	H(H First Pro	Warranty Name	Warranty Approved

3. As shown in the picture above, using the refined search criteria resulted in only one request found, "Labor Rate Request #51."

	Labor	Nate onang	Je Request - viev	MApprove P	requests
equest ID :	Dealer Code : D100 A00J	Business Type	ALL I	Request Status :	Select
	A00V A039	•	COMPACT MACHINES EARTH MOVE COMMERCIAL ENGINE		Draft Submitted Prelim Approved
Search Requests Res	et		INDUSTRIAL ENGINES 3600 ENGINES MARINE ENG/AUX PETROLEUM ENG/AUX		Dist Mgr Approved Approved Denied

As shown in the picture above, other refined searches may include the "Dealer Code," the "Business Type," and the "Request Status."

Note: Refined searches may include only one or all of the criteria listed.

Warrantv	Administration	We
MDLR		
	Labor Rate Change Requ	iest - View/Approve Requests
Desmask ID .		De averet Distan - Salasi
	Dealer Code : Dioo E Business Type : ALL	
	L L00A V00A V00A	E Request status , Select

To clear all search criteria and set the information fields back to the default status, click on the "Reset" button.

Approving/Denying a Request

1 results found, displaying 1 to 1								
Action	Request ID	Dealer Code(s)	Request Status					
View and Approve	51	D100	PRELM APRV					

To "Approve" or "Deny" a "Warranty Labor Rate Change Request Form," click on the "View and Approve" link in the "Action" column of the "Search Results" screen. In this example, "Labor Rate Request #51" will be opened for review.

Note: In the picture on the next page, the "Request ID Number" and the "Request Status" are visible at the top of the form for the user's reference.

	Reg ID # 51 Request Status PRELIMAPRV
*Dealer Contact Name :	Warranty Test
Dealer Contact Email :	Branch_Janice_K@cat.com
Dealer Name :	CARTER MACHINERY COMPANY.
*Dealer Code(s) :	0100 * Use comma(s) to delimit multiple dealor codes
*Rate Type :	INDUSTRIAL ENGINES -
*Proposed Effective Date :	2012-Jul-31 Requires 30 Days Notice
*Currency Code :	USD -
Data Range of Review Period	
*Analysis Begin Date :	2011Jul-01
*Analysis End Date :	2011-Dec-31
*Vehicle Reporting Units :	Mi -
*Straight Time Revenue (Without Shop & Disposel Costs) :	8900.00
*External Revenue Hrs :	len on 80.00
*Service Hrs (Interdepartmental & Revenue)	10200.00
*Shop Supplies Cost :	48000.00
*Net Waste Disposal Fees	
Net = Fees - Recovery :	0000.00
Fees.	2330.00
*Previous Posted	
/Advertised Labor Rate :	110.00
*Proposed Posted /Advertised Labor Rate :	115.00
Reason for Change :	1 A

- 1. To approve the request, click on the "Approve Request" button. An automated e-mail will be sent to notify all parties involved in the "Warranty Labor Rate Change Request Form" process that the request was approved.
- 2. To deny the request, click on the "Deny Request" button. An automated e-mail will be sent to notify all parties involved in the "Warranty Labor Rate Change Request Form" process that the request was denied.

	Labor Rate Request# 51 has been DENIED. MILLS_SHARLA_R to: Branch_Janice_K C:= MILLS_SHARLA_R	06/12/2012 09-04 AM Hide Details
From:	B MILLS_SHARLA_R@cat.com	
To:	Branch_Janice_K@cat.com	
Çc:	MILLS_SHARLA_R@cat.com	
Çaterpilar: Confid	dential Green Retain Until: 07/12/2012	
Labor R	ate Request #51 was denied on Tue Jun 12 09:04:19 CDT 2012.	

 Pictured above is an example of the MDLR automated e-mail, informing all parties involved in the "Warranty Labor Rate Change Request Form" process that "Labor Rate Request #51" was denied.

How to Verify the Final Approval of a Labor Rate Change Request

19 resi	ts found, displ	aying 1 to 19		1		1	1		First Prev	Hest Last	Filter
cti (quest ID	Dealer Code(s)	Request Status	Originator Name	Originator Date	Prelim Name	Prelim Approved	Dist Mgr Name	Dist Mgr Approved	Warranty Name	Warranty
w	16	D107,D102,D105.+++	APRV	Warranty Test	2012-06-07	Sally Patterson	2012-06-07	Ben Newman	2012-06-07	Janice Branch	2012-06-14
	Wa	rranty	lahor	Rate	Chanc	A Re	teour	orm			
	Wa	arranty	Labor	Rate	Chang	ge Re	quest F	orm			
	Wa Reg ID #	*: 46 Reque	Labor	Rate	Chang	ge Re	quest F	•	orm	orm	orm

- 1. Use the search function to find the request. Look in the "Warranty Approved" column for the date, and the "Warranty Name" column for the name of a Enterprise Warranty team member.
- 2. Or, use the "View" link to open the document.
- 3. Verify that the "Request" status reads "APRV" for "Approved."

How to Duplicate a Labor Rate Change Request Form

From a Submitted Document



- 1. Choose any Warranty Labor Rate Change Request Form that has been submitted, regardless of its status. In the example above, "Req. ID 56" in "Submitted" status was chosen.
- 2. Click on the "Copy Into New" button at the bottom of the screen.
- 3. A new copy of the form will appear.

Note: The new copy will be in draft form, so that edits can be made. This function is optimal in instances when little information needs to be changed, such as a "Rate Type." After all fields are updated, the form can be submitted for approval.

From a Draft

19 results found, displaying 1 to 19									Filter Clear	
Action Request ID	Dealer Code(s)	Request Status	Originator Name	Originator Date	Prelim Name	Prelim Approved	Dist Mgr Name	Dist Mgr Approved	Warranty Name	Warranty
View	D107.D102.D105.+++	ADEV	arranty Test	2012-06-07	Sally Patterson	2012-06-07	Ben Newman	2012-06-07	Janice Branch	2012-06-14
View 2 and Update	D100	DRAFT	Mark Seiver	2012-06-07		0001-01-01		0001-01-01		0001-01-01
View 50	D100	PRELM APRV	Warranty Test	2012-06-08	Sally Patterson	2012-06-14	Ben Newman	0001-01-01		0001-01-01

- 1. Use the search functions to find a saved "Draft." Verify that it is a "Draft" by looking in the "Request Status" column.
- 2. Click on the "View and Update" link to open the document.

*Currency Code :	USD 💌				
Data Range of Review Period					
*Analysis Begin Date :	2011-Jun-01				
*Analysis End Date :	2012-May-31				
*Vehicle Reporting Units :	Mi 💌				
(Interdepartmental & Revenue)	250000.00				
Shop Supplies Cost :	550000.00				
Net Waste Disposal Fees Net = Fees - Recovery 2					
Fees :					
Recovery :					
*Previous Posted /Advertised Labor Rate :	65.00			Les.	
*Proposed Posted /Advertised Labor Rate :	75.00				
Reason for Change :	- 				
*Preliminary Approver Name : Ja	nice Branch	@ . *			
Preliminary Approver Email : Br	anch_Janice_K@cat.co	m 3			
Submit Request Save Draft	Delete Draft Co	opy Into New	Calculate Rates	Return to Previous Screen	Print Reset

3. Click on the "Copy Into New" button for a copy of the "Draft" to appear.